What Can I Do With A Degree In...

FINANCE

PROFESSION OVERVIEW:
Managers need finance to find funding sources for their firms, to identify and manage risk, and to decide whether to make capital expenditures or produce new products. Individuals use the principles of finance to set long-term financial goals and to make personal investment decisions. Areas of study in the field of finance include financial management, banking, planning, investments, insurance, money flow, real estate and financial services.

SAMPLE OCCUPATIONS:
Please ask your Career Advisor for help in identifying additional occupations for your major or additional resources for each of the occupations. Note that some of these options may require an advanced degree.

- Account Analyst
- Bank Examiner
- Bank Trust Officer
- Bond Broker
- Budget Consultant
- Budget Officer
- Commercial Lender
- Commodities Trader
- Comptroller
- Credit Analyst
- Credit Manager
- Estimator
- Financial Consultant
- Financial Manager
- Financial Planner
- Financial Services Representative
- Investment Analyst
- Loan Officer
- Loan Underwriter
- Operations Manager
- Purchasing Agent
- Special Agent
- Stock Broker
- Treasurer

AVERAGE YEARLY SALARY (BACHELOR DEGREE CANDIDATES):

<table>
<thead>
<tr>
<th>Functional Area</th>
<th>Average Salary Offer</th>
<th>2009</th>
<th>2007</th>
<th>25th</th>
<th>50th</th>
<th>75th</th>
</tr>
</thead>
<tbody>
<tr>
<td>Auditing (Private)</td>
<td>$ 48,385</td>
<td>$ 48,076</td>
<td>*</td>
<td>*</td>
<td>*</td>
<td></td>
</tr>
<tr>
<td>Commercial Banking (Lending)</td>
<td>43,340</td>
<td>44,672</td>
<td>36,000</td>
<td>43,000</td>
<td>50,000</td>
<td></td>
</tr>
<tr>
<td>Consulting</td>
<td>54,698</td>
<td>55,854</td>
<td>51,000</td>
<td>55,000</td>
<td>60,000</td>
<td></td>
</tr>
<tr>
<td>Financial/Treasury Analysis</td>
<td>51,715</td>
<td>52,474</td>
<td>47,000</td>
<td>53,000</td>
<td>60,000</td>
<td></td>
</tr>
<tr>
<td>Investment Banking (Corporate Finance)</td>
<td>51,029</td>
<td>49,840</td>
<td>45,000</td>
<td>50,000</td>
<td>55,000</td>
<td></td>
</tr>
<tr>
<td>Investment Banking (Sales and Training)</td>
<td>57,063</td>
<td>55,813</td>
<td>55,000</td>
<td>57,000</td>
<td>60,000</td>
<td></td>
</tr>
<tr>
<td>Portfolio Management/Brokerage</td>
<td>46,121</td>
<td>46,235</td>
<td>34,500</td>
<td>40,000</td>
<td>50,000</td>
<td></td>
</tr>
<tr>
<td>Sales</td>
<td>40,002</td>
<td>41,718</td>
<td>30,000</td>
<td>39,000</td>
<td>48,000</td>
<td></td>
</tr>
</tbody>
</table>

INFORMATIONAL WEBSITES:
- http://online.onetcenter.org/
- http://www.bls.gov/oco/
- http://www.naceweb.org/default.asp

PROFESSIONAL ASSOCIATIONS:
- American Finance Association ................................................................. http://www.afajof.org
- Association of Finance Professionals .......................................................... http://www.afponline.org
- Commercial Finance Association ................................................................. http://www.cfa.com
- Financial Management Association ............................................................ http://www.fma.org/assocs.htm